

APTTUS[®] Order Management

Orchestrate Orders Across All Channels

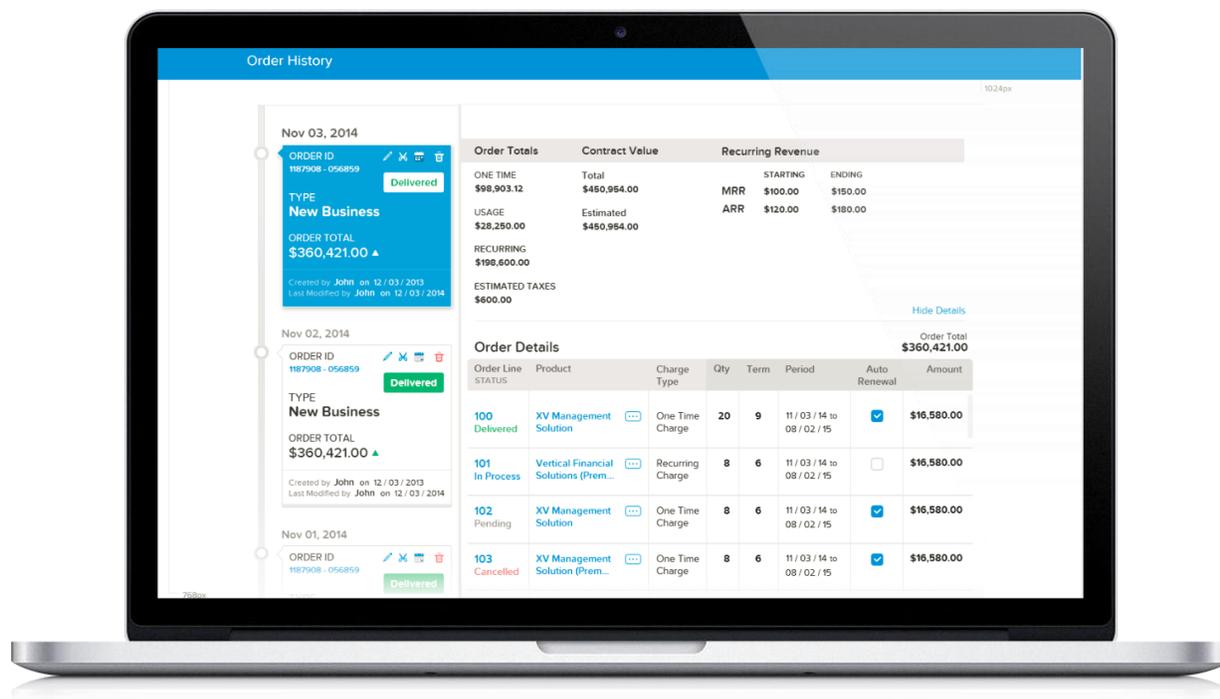


DATASHEET

Apttus Order Management captures and coordinates orders across all your channels, so you can quickly deliver the right products, subscriptions, and services to your customers. Built on the Apttus Intelligent Cloud, Apttus provides advanced order management features to easily orchestrate any type of product configuration, solution bundle, or change order. As part of the Apttus Quote-to-Cash suite, Order Management is the only cloud-based solution that is seamlessly integrated with comprehensive configuration and contract management capabilities.

With Apttus Order Management you'll achieve:

- **Improved Customer Loyalty:** Ensure your customers get the products, services and subscriptions they want, when they want them and increase customer satisfaction with in-flight change capabilities, better order accuracy and on-time fulfillment
- **Increased Profitability and Inventory Turns:** Reduce returns, scrap and operational costs by integrating detailed configurations with downstream and scheduling systems
- **Greater Enterprise Agility:** Use the Apttus Intelligence Cloud to easily support any type of order for any product, service, or business worldwide



Apttus Order Management easily fulfills any type of product configuration, solution bundle, or change order— using the same robust and secure Apttus Intelligent Cloud that manages all your customer information.

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Quote-to-Cash Integration

Leverage same objects and information from your CRM, quote, and contract for provisioning, fulfillment, and line item management

Order Capture

Capture complete details for all your orders, including product configurations, quantities, pricing and payment terms

Multi-Channel Orders

Capture and consolidate orders across all channels, including E-Commerce, distributors and partners, and direct sales

Order Visibility

Provide customers complete view of their orders, including expected delivery dates, shipment costs and taxes

Asset-Based Ordering

Create accurate orders based on products and services that customers already own, including add-ons, swaps and upgrades

Change Orders

Manage in-flight changes to orders, including MACDs (Move Add Change Delete), split orders, credits and more

Back Office Integration

Integrate with third-party systems, such as SAP, Oracle, and Flexera for inventory status, order fulfillment, service provisioning, taxes and more

Line Level Ordering

Manage orders at the line-item level, including differing treatment of order fulfillment, delivery, billing and revenue recognition

Order Analytics

Personalize dashboards, reports and alerts for all orders across all channels

About Apttus

Apttus, the category-defining Quote-to-Cash software company, drives the vital business process between the buyer's interest in a purchase and the realization of revenue. Utilizing a patented combination of SaaS-based applications, the Apttus Intelligent Cloud maximizes the entire revenue operation by driving behavior and providing prescriptive data to company decision-makers. Apttus offers enhanced Configure Price Quote (CPQ), E-Commerce, Contract Management, Renewals, and Revenue Management solutions on the world's most trusted cloud platforms, including Salesforce and Microsoft Azure. Apttus is based in San Mateo, CA, with additional offices located across the globe. For more info visit: apttus.com.